



# Efficiency in the use of resources for the improvement of sustainability of vine and wine sector at Priorat region.

After Life Communication Plan 2020-2024

















#### 1. INTRODUCTION

Despite the fact that the wine sector and winelovers are two groups that are particularly aware of environmental sustainability, it is necessary to strengthen awareness actions for the long-term application of the results of the LIFE PRIORAT+MONTSANT project. An After LIFE Communication Plan is therefore needed to continue disseminating information and make durable the actions developed during the project. This After LIFE Plan will be divided in two sections:



a. Concise presentation of the LIFE PRIORAT+MONTSANT project, with a focus on the project results, activities and impacts on the target audience.



b. Presentation of the strategy to continue the communication with the target audience for the coming years. This After LIFE Plan is scheduled for a five years period [2020 - 2024].

An efficient After LIFE Plan should guarantee an increase of the usefulness of the project with a little support of money or human resources and a strong collaboration between partners.

#### 2. THE LIFE PRIORAT+MONTSANT PROJECT







Over the last 30 years, the Catalan region of Priorat has become a model of international success in the production of high-quality wines thanks to the careful production of its wines and the use of its viticultural, natural and cultural heritage. Currently, in a context of growing international competition and the increasingly demanding and environmentally responsible market, the 170 wineries attached to the region's appellations of origin, the DO Montsant and the DO qualified Priorat, are facing new challenges related to the sustainability of vine-growing and winemaking, the conservation of the natural environment or the reduction of the environmental impact of the sector.

In this context, the vine-growers and wineries in the area have been faced with the need to improve efficiency in the natural quality of the soil, water sources and biodiversity. Therefore, this European commitment aims to develop and demonstrate a model of sustainable wine production in the Priorat region, through the application of a set of methodologies for the efficient use of natural resources, which is later replicable in other wine-producing regions of the European Union.

The project has also contributed to the application of strategies to reduce the environmental impact of the life cycle of the wine produced in the Priorat region, through the implementation of the PEF WINE calculation rules (pilot of the initiative "Environmental Footprint of Product" of The EU).



# 2. THE LIFE PRIORAT+MONTSANT PROJECT

A summary of environmental problems addressed, solutions and benefits is shown below:







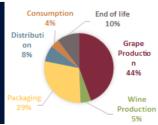


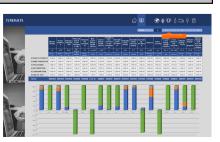




ACTION	ENVIRONMENTAL PROBLEM ADDRESSED	HYPOTHESIS TO BE DEMONSTRATED / VERIFIED	TECHNICAL / METHODOLOGICAL SOLUTION	EXPECTED RESULTS AND ENVIRONMENTAL BENEFITS
B1	Water scarcity	Reduction of 10% in water consumption per ton of grape produced for irrigating 400 ha of vineyards. It is expected that other producers will commit to follow the recommendations of the project reaching a total area of 250 h.	11 weather stations were installed, along with other six ones of the Catalan network, meteorological variables are being recorded regularly, it is expected to achieve one of the largest networks of climate vine area in Europe. From the obtained data, combined with soil analysis and plant physiological monitoring done weekly, recommendations for irrigation can be made, depending on the variety and soil type, as well as assessing the quality of the grapes and resulting wine.	This action can be carried out by knowing the type of soil and climatology, making direct measures to the plants, monitoring of water consumption and assessment of the quality of the grapes and wine and controlling the ripening of the grape by adjusting the doses of water from veraison.  The wineries and vine growers will benefit from recommendations according to variety and types of soil, recommendations of liters/plant according to their needs and irrigation in the moments of the need of the plant.
B2	Pests and diseases	Reduction of 25% of the life-cycle environmental impact and 15% of the economic costs associated to pests and diseases treatments applied in 250 ha. It is expected that the number of the ha which are being under this action will increase and other producers will commit to follow the recommendations of the project reaching a total area of 1,200 ha (30% of vineyard area in the Priorat).	1- Control of the Mildew	Making comprehensive controls and treatment recommendations that seek to reduce the use of phytosanitary products.  Implement more effective and respectful treatments with the vine and the natural environment, and that imply, in addition, a reduction of the expense on the part of the vine grower.
B3	Use of fertilizers	Reduction of at least 20% of chemical fertilizers used in 400 ha of vineyards	In order to optimise the use of fertilisers in the right dose at the optimum time and to increase the content of organic matter, soil analysis are being carried out for each plot, nutrient analysis of the leaves to detect deficiences and also the fertiliser consumption is being monitored.	Development of a specific fertilisation plan for plot (soil analysis).  Provide the right doses of fertilisers.  Increase the organic matter of the soils.  Eliminate micronutrient deficiences (leaf analysis).
B4	Water and energy consumption	Reduction of 15% of the environmental impacts and economic costs of wine making processes through the optimization of resource use	Data collection for 3 years (questionnaire).  Evaluation of the current situation (consumption of water, energy and materials).  Identification of the potential for environmental improvement and good practices considering a life cycle perspective.	Manual good practices and improvement strategies adapted to the situation of the region.  Cost reduction.  New management model that prioritizes the efficient use of resources.









#### 3. ACTIVITIES AND IMPACT ON THE TARGET AUDIENCE

## a. Communication actions





23 workshops have been held to communicate the actions and results of the project.



59 wineries have actively participated in the project by disseminating the actions and their results to their workers and wine tourists.



The project has been disseminated in 13 technical conferences and 5 technical seminars.



3 press releases, with a total of 35 impacts, have been released on the occasion of the launch of the project, the commemoration of World Environment Day, and closure.



6 alliances have been forged with other wine regions to favor the replicability of the project results:







Spanish wine regions: DO Vinos de Navarra, DO Uclés y DO Ribeira acra.







European wine regions: DO Nobile de Montepulciano, Vignerons Bio louvelle Aquitaine (Bordeaux, France) and Douro Portuguese region unrough ADVID association.



The project has been present in 18 events, including congresses, fairs and conferences. Has been disseminated with other projects in 10 networking days, standing out for its impact.













## 3. ACTIVITIES AND IMPACT ON THE TARGET AUDIENCE



# b. Communication tools

Different communication materials were produced during the project. All materials are available in Catalan and Spanish. Some materials were translated into English.

A website of the project (www.lifeprioratmontsant.eu) available in three languages (Catalan, Spanish and English)
Twitter, Linkedin, Instagram and Youtube LIFE PRIORAT+MONTSANT project channels.
108 Notice boards (8 in roll-up format) in wineries, public bodies and partners of the project.
Informative infographic about the project and some relevant advances
7 online newsletters.
A technical Dissemination Manual
An Exhibition panel located in VITEC premisses
5 Technical videos of the project
All presentations used during workshops and events
A public report presenting the main improvement strategies on wineries' sustainability
An action plan for sustainable wine tourism in the Priorat region
A tailored spreadsheet to allow wineries to estimate the environmental footprint profile of their specific wines



IMPROVING THE SUSTAINABILITY OF GRAPE AND WINE PRODUCTION AT THE PRIORAT REGION



## 3. ACTIVITIES AND IMPACT ON THE TARGET AUDIENCE

#### c. Results and effect of communication





TECHNICAL DISSEMINATION GUIDE





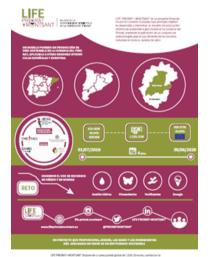
awareness on

clearly identified.

of the project

results.







target audience at a national and European scale. Such a campaign requires adapted communication tools including technical workshops, policy notes and frequent use of mass media and the many varied web-based instruments (social networks, etc.). New agreements with alliances with regional, national and European stakeholders and wine regions will also be promoted to communicate and replicate project

Communication has increased the level of knowledge and

winemaking sector, as well as regional public bodies and wine lovers. This fact suggests that communication is efficient in raising awareness when the target audience is

Due to the COVID19 pandemic, it has not been possible to fully develop all planned communication actions, especially

those that are face-to-face. This fact reinforces the need to develop an after life communication plan to overcome the limitations encountered due to COVID19 in the last 6 months

A specific communication campaign is needed to reach the

sustainability in vine-growing





















#### 4. THE AFTER LIFE AND FUTURE COMMUNICATION ACTIONS

This After LIFE Communication Plan is focused on five main actions: (1) Maintenance of the project website and weather stations network (2) Continue the collaboration between partners and stakeholders; (3) Follow-up the vine-growers and wineries involved in the project; (4) Continue awareness among wine sector and general public, and (5) To incorporate sustainable viticulture and oenology practices into the specifications of the Priorat and Monsant designations of origin. The plan is scheduled for a five years period [2020 – 2024].

## ACTION 1: Maintenance of the project website and weather stations network



DESCRIPTION	The Life Priorat+Montsant website (www.lifeprioratmontsant.eu) is the central communication tool which disseminate information on vine-growing and winemaking sustainability in three languages (Catalan, Spanish and English). The website, including weather stations network, will be maintained online during five years.	
INSTITUTION RESPONSIBLE	The maintenance will be taken by VITEC in collaboration with DO Montsant, DOQ Priorat, PTV and LAVOLA. VITEC will pay the hosting of the website during the five years of the Alter LIFE Plan.	
PERIOD/ FREQUENCY	Every 6 months. A first revision is planed in December 2020	
AUDIENCE TARGETED	Wine professionals, general public, students	
ESTIMATED BUDGET	22.000,00 €	







# 4. THE AFTER LIFE AND FUTURE COMMUNICATION ACTIONS

## ACTION 2: Continue the collaboration between partners and stakeholders



DESCRIPTION	The collaboration between partners will continue once the project is over to promote new projects and actions on the scope of the project.  Also, new agreements with stakeholders (mainly at the local and regional level) will be achieved to foster sustainability actions and policies, and to develop new projects with high social and economic impact.
INSTITUTION RESPONSIBLE	All partners
PERIOD/ FREQUENCY	All the year for networking activities
AUDIENCE TARGETED	Wine professionals, general public, public bodies
ESTIMATED BUDGET	8.000,00 €

## ACTION 3: Follow-up the vine-growers and wineries involved in the project

DESCRIPTION	The wineries and winegrowers who have participated in the project will be monitored to enable them to maintain and improve their sustainability and energy efficiency actions. VITEC and the designations of origin will maintain the consultancy service. Thanks to this action, it is hoped to consolidate the good practices of the participating wineries and to attract
INSTITUTION RESPONSIBLE	VITEC, DO MONTSANT, DOQ PRIORAT
PERIOD/ FREQUENCY	All year
AUDIENCE TARGETED	Wine professionals, general public, students
ESTIMATED BUDGET	12.000,00 €





# 4. THE AFTER LIFE AND FUTURE COMMUNICATION ACTIONS

## ACTION 4: Continue awareness among wine sector and general public

DESCRIPTION	The partners will continue to disseminate the good practices and results of the LIFE PRIORAT+MONTSANT project in their regular consultancy, knowledge transfer and training actions. It is foreseen the participation in at least 4 actions per year per partner addressed to the general public, students and wine professionals.
INSTITUTION RESPONSIBLE	All partners
PERIOD/ FREQUENCY	All the year
AUDIENCE TARGETED	Wine professionals, general public, students
ESTIMATED BUDGET	8.000,00 €



# ACTION 5: To incorporate sustainable viticulture and oenology practices into

# the specifications of the Priorat and Monsant designations of origin

DESCRIPTION	The designations of origin will include good viticultural and oenological practices in their regulations and specifications, based on the results and lessons learned from the LIFE PRIORAT+MONTSANT project.
INSTITUTION RESPONSIBLE	DO MONTSANT, DOQ PRIORAT
PERIOD/ FREQUENCY	2021 - 2022
AUDIENCE TARGETED	Wine professionals
ESTIMATED BUDGET	10.000,00 €





SUSTAINABILITY OF GRAPE AND WINE PRODUCTION AT





# LIFE15 ENV/ES/000339

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